Flexxbotics

Q3 2022
PARTNER ANNOUNCEMENT

We have some exciting new updates to share with our partners this quarter. *Please see below...*

1. NEW DIRECTOR OF PRODUCT MARKETING

Joe Teblum

We are pleased to advise that we have appointed Joe Teblum as our new Director of Product Marketing. Joe will be instrumental in developing our voice of customer, enabling our partners and influencing our product experience.

Joe has 7+ years experience working in various aspects of product management, marketing, sales and manufacturing in the industrial space having worked at Mitsubishi, General Motors, Stanley Black & Decker, PopCom Robot Automation and Cognex.

We look forward to introducing Joe to our partner network in the coming weeks, as he will be an additional point of contact for our partners moving forward.

For more information on Joe's appointment, check out our recent Expansion Announcement **here**.

Flexxbotics Expands To Meet Growing Demand

Flexxbotics

FLEXXBOTICS EXPANDS TO MEET GROWING DEMAND

Flexxbotics is pleased to announce that we have expanded our commercial team to meet record demand and support our...

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2. NEW FLEXXCNC™ CASE STUDY

> **"The FlexxCNC™ greatly accelerated the integration of our Universal Robot on our Fanuc Robodrill. In under half a day, I was fully connected to my CNC machine and building robot programs. I can now run g-code and all peripheral control from my robot using polyscope"**
>
> - Tim Cheney Jr, CNC Programmer at RDS Machine.

We have just published a new FlexxCNC™ case study for RDS Machine. Special shout out to Axis New England for their efforts on this project! **Read the case study in full here.**
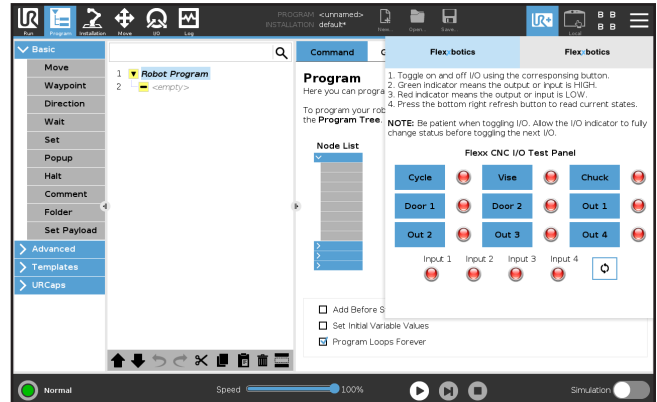
RDS CASE STUDY

RDS, located in Newport NH, is a high precision machine shop host to over 50 CNC machines and 25+ employees.
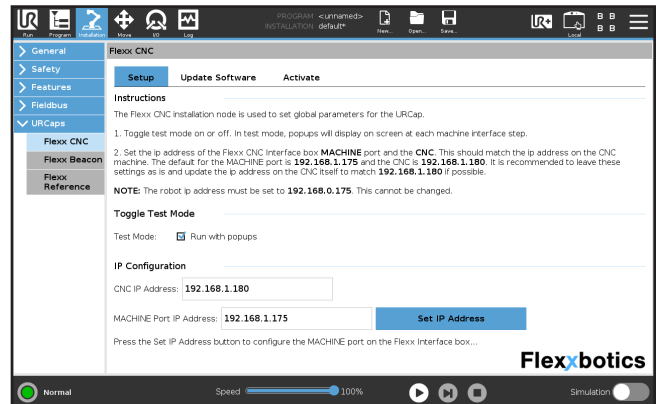
READ MORE

3. FLEXXCNC™ 1.6.0 RELEASE

We continue to see strong demand for our FlexxCNC™ Interface.
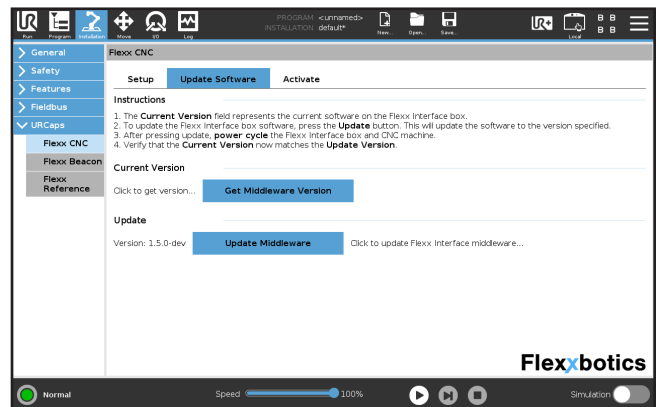**The latest new features included in release 1.6.0, are as follows:**

☑ IO Panel in URCap for easy testing of inputs and outputs during integration.

☑ IP Address Re-Configuration. Users can now configure the MACHINE and CNC IP addresses from the URCap.

☑ Field Software Update. Users can now update the software on the FlexxCNC™ interface box directly from the URCap through a URCap update.

Also, a reminder that the list price for FlexxCNC™ has increased to $5K from August 10th, 2022

4. NEW FLEXXCONNECT™ FEATURES

We have expanded the FlexxConnect™ Platform to include the following new features:

Device Compatibility for Monitoring Compatibility
- OPC-UA
- IO-Link

Production Yield Monitoring
- Introduction of Failure Counting

Manual Data Entry Page

Part Number / Fixture Barcode Scanning Verification

Downstream Alerts

Network Drive Connector for File Transfer
- In addition to ERP/MES SQL Database Connectors

Program Management for Universal Robots
- Backup programs
- Retrieve programs

Click **here** to learn more

5. FLEXXBOTICS PARTNERS WITH DATANOMIX

We have partnered with Datanomix, maker of the CNC Automated Production Intelligence™ platform, to provide real-time cobot/CNC machine production monitoring, centralized and revision controlled cobot/CNC program management capabilities, and guided workflows for both CNC/cobot operators.

Learn more about our new partnership **here**

DATANOMIX PARTNER ANNOUNCEMENT

Flexxbotics Partners with Datanomix to Provide Robot/CNC Real-Time Production Monitoring and Process Control...

READ MORE

6. NEW TECHNICAL BLOGS

We have released several new technical blogs to support the adoption of our new FlexxConnect™ manufacturing work cell management platform.

Optimizing Work Cell Management for Lean Manufacturing

Read here

Manufacturing Digital Transformation in 3 Pragmatic Steps

Read here

Cybersecurity Best Practices for Connected Devices in Manufacturing

Read here

To stay up-to-date with our latest content releases, please follow the **Flexxbotics LinkedIn Page**. We would also appreciate it if you engage with our posts!

HOW CAN WE HELP YOU
SELL MORE COBOTS?

We are keen to help you promote Flexxbotics products to enable more cobot sales. If you have any requests, please don't hesitate to reach out!

Thank you,

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